

PATRICK C. OGBONNA

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PRODUCT OWNER | TECHNICAL PRODUCT MANAGER

SaaS Platforms | AI Systems | Multi-Tenant Architecture | FinTech | IoT | MRP

PROFILE SUMMARY

Product Owner / Technical Product Manager with 17+ years' experience delivering production-grade SaaS and platform products across AI, FinTech, Manufacturing, Energy, and Telecom domains. I specialise in translating complex systems into scalable, commercially viable products, combining product strategy, platform architecture, and delivery execution.

Built and led multiple portfolio-grade platforms including:

- AI monitoring systems (edge + cloud + agentic workflows)
- Manufacturing MRP SaaS platforms
- Financial platforms with ledger-based transaction models
- Distributed energy orchestration platforms
- AI-native multi-agent content platforms

Strong track record in product-led transformation, stakeholder alignment, and delivering deployment-ready, commercially viable products.

CORE SKILLS

Product Strategy & Roadmaps • Agile Product Ownership (Scrum, PRINCE2 Agile)

SaaS & Multi-Tenant Architecture • API & Event-Driven Systems

Stakeholder Management • Product Metrics (NPS, CAC, CLTV, TTM)

AI Product Development • LLM & Agentic Workflows

Data-Driven Decision Making • Platform & Systems Thinking

Tools: Jira, Confluence, GitHub, AWS, Azure DevOps, Miro, Power BI, etc.

SELECTED PRODUCT PORTFOLIO

AALODS - AI Video Analytics Platform

- Designed a multi-tenant AI monitoring platform combining edge inference, cloud validation, and agent-based workflows
- Defined event-driven architecture, lifecycle management, and compliance-ready audit systems
- Positioned product for Monitoring-as-a-Service (MaaS) recurring revenue model

BakeSmart - Manufacturing MRP SaaS

- Led product design for a domain-driven MRP platform covering planning, production, inventory, quality, and costing
- Defined phased roadmap (R1–R5) aligned to scalable SaaS delivery
- Integrated commercial funnel (demo → trial → subscription) into product strategy

REIOS - Real Estate Investment SaaS

- Developed fractional investment platform with wallet, ledger, and automated income distribution
- Ensured financial correctness via idempotent APIs and audit-ready architecture
- Designed multi-tenant, multi-currency SaaS model

DEIP - Distributed Energy Platform

- Contributed to SaaS platform for energy telemetry, orchestration, and compliance workflows
- Integrated edge + cloud architecture with policy-driven automation
- Enabled audit-ready settlement and carbon tracking capabilities

AI Content Platform (Content Creation Crew)

- Built multi-agent AI platform generating multi-format content (blog, social, video, audio)
- Designed streaming UX and tier-based SaaS model
- Separated AI value delivery from monetization architecture

PROFESSIONAL EXPERIENCE

Abbrox Security Ltd

Consultant Product Owner - AI & IoT Transformation

Sept 2025 – Present

- Defined product vision and roadmap for AALODS, an AI-driven surveillance and automation platform
- Designed architecture combining edge AI, event-driven workflows, and RBAC-based dashboards
- Produced BRD/PRD and translated strategy into deliverable user stories and KPIs
- Embedded compliance (GDPR, ISO 27001) and explainable AI principles
- Enabled transition to AI Monitoring-as-a-Service (recurring revenue model)

Invent Alliance Ltd

Founder & Senior Product Manager / Product Owner

Aug 2017 – Jul 2025

- Led delivery of multi-sector SaaS products across retail and industrial domains
- Defined product strategies and roadmaps aligned with market and commercial goals
- Delivered platforms including MRP systems, eCommerce solutions, and AI-enabled applications
- Reduced delivery time by 20% through improved PRDs and backlog clarity
- Improved product quality, reducing post-release defects by 30%
- Owned Agile delivery (Scrum/SAFe), sprint planning, and release management
- Managed stakeholder engagement, budgeting, and product P&L

478 Limited

Co-Founder & Product Owner

Jul 2014 – Feb 2021

- Built and scaled an eCommerce platform, achieving profitability within 24 months
- Owned full product lifecycle from concept to deployment
- Increased gross margin by 28% through pricing and data-driven strategy
- Maintained 92% client retention through strong product-market alignment

Ericsson Ireland

Senior Network Solution Architect / Technology Consultant

Jun 2007 – Apr 2014

- Delivered telecom and IoT solutions across EMEA markets
- Led large-scale network transformation programs (IP migration, LTE/EPC)
- Designed telemetry and remote sensing solutions for energy sector
- Strengthened key enterprise accounts and exceeded revenue targets

Network Optimization Engineer

O2 Ireland – (Now Three Ireland)

Nov 2005 – Jun 2007

- Delivered KPI analytics and reporting systems for cross-functional teams
- Improved reporting efficiency by 30% and enhanced decision-making processes

EDUCATION & CERTIFICATIONS

MBA – Strategic Business Management

Dublin City University

BEng – Electronic Engineering

Dublin City University

Professional Certifications

CSPO • CSM • PRINCE2 Agile • ECBA