

PATRICK C. OGBONNA

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PRODUCT OWNER / TECHNICAL PRODUCT MANAGER / AGILE PROJECT MANAGER

SaaS Platforms | AI Systems | Multi-Tenant Architecture | FinTech | IoT | MRP | UK Remote/Hybrid
| Immediate Availability | Contract & Permanent

PROFILE SUMMARY

Product Owner / Technical Product Manager with 17+ years' experience delivering production-grade SaaS and platform products across AI, FinTech, Manufacturing, Energy, and Telecom domains. I specialise in translating complex systems into scalable, commercially viable products, combining product strategy, platform architecture, and delivery execution.

Built and led multiple portfolio-grade platforms including:

- AI monitoring systems (edge + cloud + agentic workflows)
- Manufacturing MRP SaaS platforms
- Financial platforms with ledger-based transaction models
- Distributed energy orchestration platforms
- AI-native multi-agent content platforms

Strong track record in product-led transformation, stakeholder alignment, and delivering deployment-ready, commercially viable products.

CORE SKILLS

Product Strategy & Roadmaps • Agile Product Ownership (Scrum, PRINCE2 Agile)
SaaS & Multi-Tenant Architecture • API & Event-Driven Systems
Stakeholder Management • Product Metrics (NPS, CAC, CLTV, TTM)
AI Product Development • LLM & Agentic Workflows
Data-Driven Decision Making • Platform & Systems Thinking
Tools: Jira, Confluence, GitHub, AWS, Azure DevOps, Miro, Power BI, etc.

SELECTED PRODUCT PORTFOLIO

DEIP - Distributed Energy Intelligence Platform

- Contributed to SaaS platform for energy telemetry, orchestration, and compliance workflows
- Integrated edge + cloud architecture with policy-driven automation
- Enabled audit-ready settlement and carbon tracking capabilities

AALODS - AI Video Analytics Platform

- Designed a multi-tenant AI monitoring platform combining edge inference, cloud validation, and agent-based workflows
- Defined event-driven architecture, lifecycle management, and compliance-ready audit systems
- Positioned product for Monitoring-as-a-Service (MaaS) recurring revenue model

BakeSmart - Manufacturing MRP SaaS

- Led product design for a domain-driven MRP platform covering planning, production, inventory, quality, and costing
- Defined phased roadmap (R1–R5) aligned to scalable SaaS delivery
- Integrated commercial funnel (demo → trial → subscription) into product strategy

REIOS - Real Estate Investment SaaS

- Developed fractional investment platform with wallet, ledger, and automated income distribution
- Ensured financial correctness via idempotent APIs and audit-ready architecture
- Designed multi-tenant, multi-currency SaaS model

AI Content Platform (Content Creation Crew)

- Built multi-agent AI platform generating multi-format content (blog, social, video, audio)
- Designed streaming UX and tier-based SaaS model
- Separated AI value delivery from monetization architecture

PROFESSIONAL EXPERIENCE

Abbrox Security Ltd

Consultant Product Owner - AI & IoT Transformation

Sept 2025 – Present

- Defined product vision, roadmap, and delivery strategy for an AI-driven monitoring platform (AALODS)
- Worked closely with engineering teams to shape architecture across edge AI, event-driven workflows, and RBAC-based dashboards
- Translated product strategy into structured PRDs, user stories, and measurable KPIs
- Supported delivery of a scalable, cloud-native platform aligned to Monitoring-as-a-Service (MaaS) model
- Embedded compliance considerations including GDPR and ISO 27001 into product design
- Enabled transition from product delivery into operational, revenue-generating platform

Invent Alliance Ltd

Senior Product Manager / Product Owner (Founder-led Delivery)

Aug 2017 – Jul 2025

- Led end-to-end delivery of multiple SaaS platforms across retail, manufacturing, and AI-enabled domains
- Defined product strategies, roadmaps, and commercial models aligned to market opportunities
- Delivered multi-tenant platforms including MRP systems, eCommerce solutions, and AI applications
- Improved delivery efficiency by 20% through structured PRDs and backlog optimisation
- Reduced post-release defects by 30% through improved product quality and testing practices Owned Agile delivery (Scrum/SAFe), sprint planning, and release management
- Owned Agile delivery (Scrum / SAFe), sprint planning, and release cycles
- Managed stakeholder engagement, budgets, and product P&L across multiple initiatives

478 Limited

Product Owner (Co-Founder)

Jul 2014 – Feb 2021

- Built and scaled an eCommerce platform from concept to profitability within 24 months
- Owned full product lifecycle including design, development, and commercial strategy
- Increased gross margin by 28% through pricing and data-driven optimisation
- Maintained 92% client retention through strong product-market alignment

Ericsson Ireland

Senior Network Solution Architect / Technology Consultant

Jun 2007 – Apr 2014

- Delivered telecom and IoT solutions across EMEA markets
- Led large-scale network transformation programs (IP migration, LTE/EPC)
- Designed telemetry and remote sensing solutions for energy sector
- Strengthened key enterprise accounts and exceeded revenue targets

O2 Ireland – (Now Three Ireland)

Data & Performance Analyst

Nov 2005 – Jun 2007

- Delivered end-to-end KPI reporting and analytics, enabling engineering, sales, marketing, and customer service teams to make data-driven decisions
- Improved reporting workflows and data processes, increasing reporting efficiency by 30% and accelerating cross-functional decision-making
- Partnered with stakeholders to define performance metrics and reporting requirements, improving data accuracy and supporting operational and customer outcomes
- Supported large-scale telecom operations through structured data analysis, contributing to improved performance visibility and business insights

EDUCATION & CERTIFICATIONS

MBA – Strategic Business Management

Dublin City University

BEng – Electronic Engineering

Dublin City University

Professional Certifications

CSPO • CSM • PRINCE2 Agile • ECBA

Notes

Irish citizen (does not require work visa) • Available for remote/hybrid roles immediately • Open to contract and permanent opportunities